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draft

Date 29-04-2024

Meeting between APSA (All Pakistan Shipping Association) and KCCI (Karachi Chamber of Commerce and Industries)

Agenda of the meeting: To Strengthen Cooperation of APSA with KCCI

s.no.,	Names	Organization
1	Mr. Aasim Siddiqui	Chairman (APSA)
2	Captain Zaheer Ibrahim Khan	General Secretary (APSA)
3	Mr. Imran Bawani	Member APSA
4	Mr. Iftikhar	KCCI
5	Mr. Younis Soomro	KCCI
6	Mr. Aslam Pakhali	Deputy Chairman, My Karachi
7	Sheikh Waqas Anjum	Chairman, My Karachi
8	Muhammad Farooq Zahid	Chairman, My Karachi

And other office members of KCCI

MINUTES OF MEETING

Following are the important points which are discussed as per the president of KCCI:

1. **Regulatory body to be formed.**

KCCI president requested that regulatory body to be formed to regularize shipping companies and shipping industries matter. APSA chairman, Mr. Aasim Siddiqui briefed that APSA is monitoring and attending all the matter. The custom is a regulatory body for all the shipping lines.

2. **5 days free. 5-11P.M., (6Hrs) Freight negotiation.**

KCCI requested that 5 days free time is very less as the working hours for transport are from 11pm to 5am. That is 6 hours only. They requested that free days to be increased to 15 days or more. Mr. Aasim Siddiqui briefed that we will inform our members to increase the free days in case of public holidays and weekends. He also briefed KCCI members that free days should be negotiated at the port of loading while booking the cargo.

3. **Detention charges (High) 45000/day.**

KCCI chairman advised that detention charges are very high and sometimes it goes up to 45,000 per day and need to be considered. Mr. Aasim Siddiqui explained that the detention charges vary as per various shipping lines and we will request our members to consider for cargoes that are stuck beyond the control of the importers.

4. **D.O., Charges 1.5 lac.**

KCCI briefed that D.O., charges are very high and sometimes it goes to 1.5 lacs per D.O., and they also emphasized that D.O., charges to be considered & D.O., to be issued well before the cargo is discharged from the Ship. Mr. Aasim Siddiqui briefed that D.O., charges are mentioned on our members' websites. Mr. Imran Bawani said that these rates also vary amongst shipping companies and are generally not this high. Late D/O., charges not to be taken. This matter will be discussed in our internal meeting.

5. **THC taken twice.** (Ship to discharge region).

KCCI president informed that, THC (terminal handling charges) are taken twice that is one by the terminal and one by the shipping line. Mr. Aasim Siddiqui clarified that the terminal take THC while the container is discharged from the ship and it is sent to shipping line, the second THC by the shipping line is taken for the delivery from the terminal and loaded on the trailer for the consignee. The KCCI understood and requested that the THC's name to be differentiated with the other charges and to request terminal/shipping line to change the name of the head of charges accordingly so it doesn't seem to be charged twice for the same service to the traders.

6. **Exchange rate is high.**

KCCI informed that the dollar exchange rates are very high and these are not as per the bank rate of that day. Mr. Aasim Siddiqui briefed that the exchange rate is taken from the State Bank of Pakistan (SBP) or various bank's website. Mr. Imran Bawani said that the differential charged is not very high however the shipping lines in anticipation of the exchange rate prevalent at the time of remittances do keep some margin in the exchange rate.

We will advise our members to not charge a very high differential in the exchange rates to that of the official exchange rate.

7. **Vessel calling 11P.M., start, only D.O. issued.**

KCCI members briefed that if the vessel is coming at 11pm., on Saturday, D.O., could not be issued so the container get delayed and D.O., can be issued on Monday. Mr. Imran Bawani further briefed that we will discuss this matter internally and will revert. These delays causes high charges to the consignee and the business community. KCCI members requested to consider these days and also gazette holidays to be given relaxation as mentioned in KPT tariffs. Mr. Aasim Siddiqui informed that this will be discussed and considered in our internal meeting and we will revert. Mr. Imran Bawani further briefed that we will discuss this matter internally and will revert.

8. **Exchange rate- Documents not released by bank.**

The KCCI president informed that banks do not release documents due to LC document not arrived and the consignment get delayed. Mr. Aasim Siddiqui informed that this matter will be discussed with the SBP and also emphasized that eBL to be approved by the SBP. Mr. Imran Bawani further briefed that it will make the lives very easy for the traders and all stakeholders and will reduce the unnecessary paperwork. KCCI president appreciated and assured that he will give full support for this cause.

9. **Insurance, washing charges. Deposit\$25, (only one to take charges).**

KCCI members notified that insurance charges and deposit charges are taken by various shipping lines and they do not return our pay order. The shipping lines take unnecessary washing charges of the container, damage and other charges from the consignee. Mr. Aasim Siddiqui briefed the insurance charges are for the theft only and washing charges are taken as per the situation. He also briefed that APSA will give full support if any unnecessary charges are taken by our members.

Chairman APSA, Mr. Aasim Siddiqui requested to form a working committee to resolve various issues. President KCCI agreed and two to three persons from both organizations will be selected to resolve the issues.

10. **Reefer & Perishable Goods.**

Reefer and perishable Cargo to be handled with care and all charges to be decided in advance and not to be taken in route.

Captain Ibraheem Zaheer Khan
Secretary General
All Pakistan Shipping Association (“APSA”)