



**MINUTES OF EC MEETING HELD ON FRIDAY 8TH Nov, 2024 AT 3.30 PM ON 8<sup>TH</sup> FLOOR PNSC BUILDING KARACHI (ONLINE)**

S. NO	Name	Organization	Designation
1.	Mr. Abdullah Farrukh	Pak Shaheen	Chairman
2.	Mr. Salahuddin Khuhro	Hapag Lloyd	Senior Vice Chairman
3.	Mr. Faisal proxy for Capt Shakoor.	Allied Logistics	Vice Chairman
4.	Mr. Mohammad Hashim	FCG	EC Member
5.	Capt. Ibraheem Zaheer	APSA (Physical)	Secretary General
6.	D.S. Samar Waqas	APSA (Physical)	Deputy Secretary

**ORIENTATION**

The Meeting started with selected verses of the Holy Quran.

**CONVERSATION OF THE MEETING**

A meeting of the Executive Committee (EC) members was convened to address the following agenda items:

**AGENDA 1 (GD hold containers details received from the various members and submitted to customs)**

Mr. Salahuddin said that we should need to take up the matter again due to internal changes causing inconvenience to members and everyone discussed about an internal meeting with the GB Members regarding all the prevailing shipping lines' issues.

Upon asking, Chairman Sab and SVC advised to schedule a meeting for Thursday with Chief Collector.

**AGENDA 2 (Stuck up container)**

Chairman Sab suggested to keep sending reminders to those who has not submitted lists of stuck up containers to terminals, shipping lines, or off-dock terminals.

**AGENDA 3 (W.S.C emails received by Mr. Tahir Sab -EX Vice Chairman)**

Chairman Sab said that the customers are aware of overcharging. These are minor issues that will continue which needs to be faced.

Since WSC has written, we'll keep writing. We'll also attach WSC's letter.



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Mr. Salahuddin advised that since a member from the Maersk line has commented on the letter, we should value their input. He advised to discuss shipping lines' issues in the next meeting where we should prioritize shipping lines' concerns.

We should have an internal meeting with GB members which will help develop a concept.

He asked to send an email to GB members on shipping line's issues such as GD hold, stuck up containers, overcharging etc.

Chairman and SVC also agreed to release the letter on “**Overcharging**” written by our legal advisor.

#### **AGENDA 4 Sindh board revenue Matter {(E-Stamping/Frinking Machine) and its progress}**

SVC Salahuddin Sahab commended the successful and informative meeting. He recommended initiating testing of the E-stamping. Additionally, Abdullah Farooq Sahab has also consented to conduct a test run.

#### **AGENDA 5 (APSA employee’s salary to go on Bank’s online portal/ adding signatories as per APSA article of Association)**

Salahuddin Sahab suggested using a standard letter format. Abdullah Sahab recommended Soneri Bank to streamline salary issues. After discussion, we decided to consider both options and adopt the standard letter format, making it easier to credit APSA employees’ salaries to their respective accounts.

#### **AGENDA 6 (SBP and CFOS meeting regarding Dollar Exchange Rate)**

The Chairman and Senior Vice Chairman have recommended a meeting with Meezan Bank prior the meeting with SBP and Shipping Lines CFOs next week to discuss the dollar exchange rate.

#### **AGENDA 7 (PSW has conducted several meetings)**

Captain Sahab explained that the PSW has conducted several meetings to ensure all vessels arriving in the next few months will be registered with the system. The PSW will collect and forward vessel details to the PSW for 2-4 months, after which the PSW will assume full responsibility.

To ensure a smooth transition, the Chairman Sahab and SVC have requested reminders be sent via email to all members, asking shipping lines and stakeholders to contact the PSW or APSA regarding the pilot project.

#### **AGENDA 8 (Collection of KDLB)**

Abdullah Farooq Sahab suggested clarifying whether KDLB cess issues implies to APSA. He came up with following advises:

1. Shipping lines facing issues must email APSA detailing their concerns.

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2. APSA will consult a lawyer on the issue if necessary.
3. APSA will address the concerned authorities to resolve the issues.

Salauddin Sahab concurred, emphasizing that all communication should be via email for transparency and record-keeping.

Additionally, Captain Sahab discussed a new interview conducted regarding APSA's audit, withholding tax, and renewal issues. Salahuddin Sahab suggested hiring a dedicated person to handle internal APSA matters, such as:

- License renewals
- Taxation issues
- Internal audits
- SECP visits etc.

External audits will be continued through Junaidi's and Sons only.

Regarding this interview, Abdullah Farooq advised to,

- Document the interview details
- Share with EC members and Specify:
  - Allocated costs
  - Role and responsibilities
  - Duties

The proposal will be reviewed and approved in consultation with the EC.

***Meeting ended with the vote of thanks with each other.***