



**MINUTES OF EC MEETING HELD ON FRIDAY 6TH Dec, 2024 AT 3.30 PM ON 8<sup>TH</sup> FLOOR PNSC BUILDING KARACHI (ONLINE)**

S. NO	Name	Organization	Designation
1.	Mr. Abdullah Farrukh	Pak Shaheen	Chairman (Online)
2.	Mr. Salahuddin Khuhro	Hapag Lloyd	Senior Vice Chairman (Online)
3.	Mr. Faisal proxy for Capt Shakoor.	Allied Logistics	(Online)
4.	Mr. Mohammad Hashim	FCG	EC Member (Online)
5.	Mr. Aslam Ibrahim	BOML	EC Member (Online)
6.	Mr. Sabeeh Yousuf	Proxy	(Online)
7.	Capt. Ibraheem Zaheer	APSA (Physical)	Secretary General (Physical)
8.	D.S. Samar Waqas	APSA (Physical)	Deputy Secretary (Physical)

**ORIENTATION**

The Meeting started with selected verses of the Holy Quran.

**CONVERSATION OF THE MEETING**

A meeting of the Executive Committee (EC) members was convened to address the following agenda items:

**AGENDA 1. (Major Shipping lines CFO's meeting with Meezan Bank (\$ Exchange Rate) could not be held due to non-confirmation of CFOs)**

Mr. Salahuddin suggested that those who need to attend the meeting should participate. We will send another email to Azhar Sahab and CC Salahuddin Sahab.

Captain Sahab inquired if we can use any bank other than Meezan Bank. Salahuddin Sahab responded that since our first meeting was with Meezan Bank, it would be better to inform them via call or email and then schedule a meeting.

**AGENDA 2. (W.S.C emails received by Mr. Tahir Sab (EX Vice Chairman) received from WSC so Mr. Tahir could response)**

SVC instructed that we should reach out to the CEOs or senior management of the major shipping lines. He advised to maintain communication with them, and establish a connection with two or three representatives from each shipping line.

We should schedule a date for next week to organize an online meeting with the CEOs. During this meeting, we will decide how to proceed with the WSC matter.



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Chairman advised to hold meeting tentatively on Wednesday where we can discuss this point also.

### **AGENDA 3. (Sindh board revenue Matter (E-Stamping/Frinking Machine) and its progress)**

Captain Zaheer briefed the EC members informed them that the email and details are shared, they will issue the user IDs and passwords. SVC instructed that we should now follow up with the Board of Revenue and ensure that this is to be implemented.

### **AGENDA 4. (GD hold containers details received from the various members and submitted to customs)**

Captain Zaheer briefed the members and informed them that we have the details of the GD hold containers for MSC, Sharaf Shipping, CMA CGM, FCG and Green Pak.

Hashim Sahab commented that we have not yet achieved any significant results. The SVC instructed that we should speak with the Chief Collector to resolve the issue and avoid further delays. He advised Captain Zaheer to personally meet with the appraisal collector.

Our Chairman Sahab suggested that we should prepare our discussion points in advance with the Chief Collector, ensuring that we are well-prepared for the meeting. He recommended that we schedule the next meeting for either Tuesday or Thursday of next week.

### **AGENDA 5. Stuck up containers, (waiting details from members)**

The Deputy Secretary briefed the members about the stuck-up containers. Chairman instructed that we should continue to follow up on this matter and request details from the members.

### **AGENDA 6. (Meeting with Chief collector and Chairman Sab)**

It was discussed that we need to schedule a meeting with the Chief Collector on either Tuesday or Thursday of next week. To prepare for this meeting, we should discuss and finalize all the points in advance, clarifying any doubts or concerns, so that we are well-prepared.

### **AGENDA 7. (Request to Approve and appoint Mr. Asif A Ghaffar for APSA internal Audit purposes and replies to various letters issued from authorities)**

Mr. Abdullah Farrukh, Honourable Chairman enquired as to who had suggested this appointment and what would be the scope of work of the auditor. He suggested that he would like to have a meeting with the new person before his appointment is finalized to obtain a perspective on the scope of his work which should be clearly defined. Capt Zaheer informed that the auditor Mr. Asif was chosen by Salahuddin Sahab and provided information about him. He also recommended that we will assign tasks to him, including internal audit, preparation of annual accounts, SECP certificates, and withholding tax matters. Abdullah Sahab directed the Deputy Secretary and Secretary General to meet with him on Monday or Tuesday, bringing their job descriptions and duties. He further instructed that



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they should inform him about their job description and responsibilities and then further decision would be taken regarding future course of action.

**AGENDA 8. (Training session with Mr. Tanveer Ahmed in Collaboration with United Nations Global Impact and MACN.**

**TOPIC: 'Challenges faced by Shipping lines and terminals and their possible solutions'**

Capt. Zaheer informed the EC about the training session in collaboration with United Nations Global Impact on the above topic.

The Chairman enquired as to who had approved this proposal of training session and that was this matter brought before the EC for deliberation.

Capt. Zaheer stated that this proposal was not brought before the EC and no approval of EC and the Chairman is on record.

The Chairman expressed his displeasure for not seeking the approval of either the EC or the Chairman and advised the Secretary General not to make such decisions on his own accord. He specifically directed that all matters should be brought before the EC for deliberation and decision where merits and demerits should be discussed before reaching any decision to go forward or not. The Chairman added that before conducting any training, APSA Secretariat should obtain prior permission from the members and clarify the objectives, expected outcomes, and potential challenges of the training program. The scope and purpose of the training should also be clearly defined.

Hashim Sahab and Faisal Ansari Sahab expressed their agreement with Chairman Sahab and concurred with his views on structured approach to training programs with clear objectives and outcomes.

Salahuddin Sahab stated that we need to prioritize the main topics and focus on those areas that require attention. Once we have this information, we should present it to our office bearers and the Executive Committee (EC) for their confirmation. Only after obtaining their approval should, we proceed with planning and conducting the training program.

Regarding "any other points", Hashim Sahab inquired about KDLB CESS, and Captain Sahab replied that there has been no further correspondence or letters regarding KDLB/CESS since that day.

***Meeting ended with the vote of thanks with each other.***