



**MINUTES OF EC MEETING HELD ON MONDAY 13TH Jan, 2025 AT 3.30 PM ON 8TH FLOOR
PNSC BUILDING KARACHI (ONLINE)**

S. NO	Name	Organization	Designation
1.	Mr. Abdullah Farrukh	Pak Shaheen	Chairman (Online)
2.	Mr. Salahuddin Khuhro	Hapag Lloyd	Senior Vice Chairman (Online)
3.	Mr. Fowad Ilyas proxy for Capt Shakoor.	Allied Logistics	(Online)
4.	Mr. Mohammad Hashim	FCG	EC Member (Online)
5.	Mr. Aslam Ibrahim	BOML	EC Member (Online)
6.	Mr. Omair Qayum Lodhi	Transworld Cargo	EC Member (Online)
7.	Mr. Amin Anwer	Pak Shaheen Agencies	EC Member (Online)
8.	Capt. Ibraheem Zaheer	APSA (Physical)	Secretary General (Physical)
9.	Mrs. Samar Waqas	APSA (Physical)	Deputy Secretary (Physical)

ORIENTATION

The Meeting started with selected verses of the Holy Quran.

CONVERSATION OF THE MEETING

AGENDA 1. Meeting with SBP and Major Shipping Lines' CFOs. Meeting could not be held due to Non-availability of CFOs of Major Shipping Lines. FPCCI has issued a meeting Notice with SBP Governor.

Mr. Fowad from Allied logistics attended the FPCCI meeting when SBP Governor visited. He said that it was an informative meeting and the presence of the Governor of the State Bank made it even more significant.

Abdullah Farrukh Sahab suggested to make points and minutes of the meeting held at the State Bank of Pakistan and send them to the GB members, then we will prepare a letter.

AGENDA 2. W.S.C emails received by Mr. Tahir Sab (EX Vice Chairman & Focal Person) received from WSC. Mr. Tahir waiting for APSA response. (Waiting Internal Meeting with Tahir Sab expected on 15th Jan second half)

Salahudin Sahab inquired about the response of shipping lines regarding the action to be taken or recommendations to be made by the association. He suggested the email from the World Shipping Council should be forwarded to the respective CEOs or representatives of the four or five major shipping lines, and not to everyone. They



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should be asked to provide their views or comments on the email received from the World Shipping Council.

We need to decide whether to push again through the World Shipping Council or to write another letter.

CM suggested to take comments from the major shipping lines on WSC matter by sending them separate email and CC APSA secretariat.

AGENDA 3. Sindh board revenue Matter (E-Stamping/Frinking Machine) and its progress. Meeting on 14th January 300pm

Mr. Salahuddin suggested that as soon as the meeting happens, we'll get updates from them so that we have a status update, and the sooner it's done, the better it'll be for everyone. If needed, we can have another session, but first, we need to know about the portal they've developed and whether it's been tested. Once they inform us, we'll schedule another meeting with the members to address the issues and try to resolve them.

AGENDA 4. Stuck up containers, (DETAILS RECEIVED FROM Allied Logistics, Sapt, DP world, Hapag Lloyd, OOCL and YSL only)

Proceed with the information being provided, and don't wait for everyone. If you wait, it will cause delays for the members who have already submitted their information. Continue forming the list and provide it as needed. Remind those who haven't provided their information yet, and they can provide it at a later stage.

Mr. Salahuddin further added that we need to execute it there if we want to make a real change. We should ask customs if how many containers they have in their records and to clear that up.

Chairman also explained this point in a more polished way that when you go to the Customs, they will ask you for the data since it's a government inquiry. They will ask for the existing list of members, and we can update the data accordingly. As we succeed in this process, other members will automatically join.

AGENDA 5. Waiting appointment for the meeting with Chief collector, Chairman Sab and Office Bearers.

Both the CM and SVC advised to create a document, draft a letter, and then review and submit it accordingly to the Chief Collector, write agendas and points and also with the actions taken on it because when they ask us to provide the date or the last letter we wrote, we end up searching for it. So, please check our last communication and refine it. Then, we'll visit them with the letter.

AGENDA 6. Tax deduction from APSA membership fees.



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The DS APSA briefed that our Annual General Meeting (AGM) was held last year on September 5th. The minutes of the meeting were approved by Asim Sahab within two days. However, I sent them again for approval two weeks ago and it stands approved.

CM advised to make a circular for the revised Membership fees and get it approved by Chairman.

SVC said that the membership payment of one fifty thousand should be net amount and should come to APSA. If any member wants to withhold, they should top it over at the back end. This payment should be deposited into APSA's account.

Mr. Salahuddin further inquired about the NPO certificate. The DS explained that we are already engaged with an Advocate and waiting for his Quotation for the same.

AGENDA 7. WHT for APSA is still an issue.

SVC explained that Withholding tax is applicable on payments made to employees and third-party vendors. For example, in APSA, salaries are paid to employees, and tax is applicable on those payments and vendors payment.

He asked us to check if other associations are complying with this requirement.

He said that we should ask our consultant, Junaidi Sahab, about market practice and what other associations are doing.

He asked to get a quotation from Juniadi's and any other consultant regarding WHT.

AGENDA 8. Any other point with the permission of the Chair.

- a. SBP (Governor Visit to FPCCI. Make MOM on APSA behalf)
- b. (revised FPCCI fee structure)
- c. Sponsor Letter, APSA.

a. Mr. Abdullah asked to make draft Minutes of Meeting for SBP governor Visit in FPCCI. Secondly, regarding budget proposals, we receive requests for legal changes from individual members, such as changes to the Customs Act. We will prepare a brief and start reviewing it. We will start involving the Commerce Department so that when we receive requests, we are prepared.

b. Chairman advised to make cheques for FPCCI revised fees structure.

c. SVC inquired about the sponsor letter for a visa and fees charged against issuing sponsor letters.

The Chairman explained that the sponsorship letters are mainly issued from Chambers and not from associations as associations are only a part of it.

Mr. Hashim suggested to take the matter of NPO certificate with other members so discussing such issues will help and ensure that all members clearly understand. It will help us communicate instantly and avoid back-and-forth correspondence. The DS explained that SVC has already given his concern of first having a quotation for an NPO certificate then discuss it further so let's wait for a quotation and act accordingly.

Meeting ended with the vote of thanks with each other.