



MINUTES OF EC MEETING HELD ON FRIDAY 9TH MAY, 2025 AT 3.00 PM ON 8TH FLOOR PNSC BUILDING KARACHI (ONLINE)

S. NO	Name	Organization	Designation
1.	Mr. Abdullah Farrukh	Pak Shaheen	Chairman (Online)
2.	Mr. Salahuddin Khuhro	Hapag Lloyd	Senior Vice Chairman (Online)
3.	Captain Abdul Shakoor	Allied Logistics	Vice Chairman (Online)
4.	Mr. Mohammad Hashim	FCG	EC Member (Online)
5.	Mr. Aslam Ibrahim	BOML	EC Member (Online)
6.	Mr. Faisal Ansari	Allied Logistics	Assistant to Vice Chairman
7.	Capt. Ibraheem Zaheer	APSA	Secretary General (Physical)
8.	Mrs. Samar Waqas	APSA	Deputy Secretary (Physical)

ORIENTATION

The Meeting started with selected verses of the Holy Quran.

CONVERSATION OF THE MEETING

The chairman, Abdullah Farrukh, chaired a meeting where he briefed members about the spread of fake news on social media, particularly in the last 24-36 hours, regarding port operations. He instructed the secretary general to issue a circular to GB members, clarifying that such information is misinformation and misguidance. The fake misinformation are being circulated in the social media due to the current Situation between India and Pakistan.

The circular aims to advise members to refrain from sharing such information and to be responsible citizens. This is to prevent the spread of misinformation that could harm the organization's work and reputation.

AGENDA 1. PSW is requesting for a meeting with senior management of shipping lines since it is a matter asked by task force which is working under the instructions of Prime Minister. We have requested them to write a formal letter. Their previous letter is attached.

The Secretary General, Captain Zaheer, informed EC members that PSW may launch a pilot project on or around the 15th of this month and is requesting a meeting with CFOs and senior management of shipping lines. Abdul Shakoor mentioned that a discussion had taken place previously with PSW, but nothing was formalized in writing. He expressed willingness to meet with PSW anytime.

Salahuddin briefed that PSW projects can be time-consuming and that many aspects still need to be clearly explained to members. He suggested scheduling a meeting with PSW's Adnan, involving senior management, including himself, Abdul Shakoor, Faisal, and Mr. Azhar Alam, OOCL. Abdul Shakoor agreed with Mr. Salahuddin's suggestion, emphasizing the need for advance notice of the meeting time to ensure everyone's availability.

AGENDA 2. Briefing by PSW representative to APSA members on all the previous PSW sessions in APSA Conference room as requested by APSA members.

In continuation with Agenda 1, there will be a meeting scheduled with PSW next week, where Mr. Salahuddin, Mr. Abdul Shakoor and senior shipping lines' members will be participating. There we will brief our members and



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prepare them for the discussion where PSW wants to give a briefing to APSA members regarding all the previous sessions held by PSW. The plan is to:

1. Provide training materials in advance to ensure members are well-prepared.
2. Discuss the presentation that PSW will give.
3. Ensure all members are on the same page.

The goal is to have a productive meeting with PSW, leveraging the experience and maturity of APSA members who have already completed relevant formalities with PSW.

AGENDA 3. Briefing of State Bank of Pakistan Meeting held on 16th April 2025. Minutes of meeting attached. -- Working Committee --CDC list.

A meeting was held at the State Bank of Pakistan on April 16, 2025. Mr. Abdullah approved the meeting minutes and suggested arranging another meeting with the State Bank to form a working committee. Salahuddin also added some comments to the discussion.

The discussion revolves around slot charges in shipping, particularly relevant due to the growing trend of carriers leasing out space to third-party NVOCCs and forwarders. This has become a significant component in the shipping industry, especially for feeder operators. Pakistan's trade volume and charges have led to increased reliance on feeder operations, and the ongoing trade dynamics between India and Pakistan have altered cargo movement and trade flows.

It is essential to register this point for future discussion, even if a solution isn't imminent. Since APSA represents the industry, it's crucial to deliberate on this topic, considering various perspectives and grey areas. The slot arrangement and payments often occur outside Pakistan, affecting tax elements.

Chairman Briefed Mr. Salahuddin that as a chartered accountant, you bring valuable insights into tax implications. The discussion around slot charges highlights the complexity of managing these costs within the shipping industry. While individual companies may handle slot charges differently in their books, the core issue remains.

The accounting treatment of slot charges, whether under a specific head or netted off, is an internal decision. However, having a clear provision can make a significant difference.

It's essential to deliberate on these matters to ensure a unified approach within the industry.

Abdul Shakoor suggested discussing the slots internally with the APSA members first to determine feasibility before taking the matter to the banks.

AGENDA 4. Meetings held with the Collector IOCO Customs in the Month of February' 25. Regarding Custom Rule 402 amendment. They called APSA SG again.

Regarding Agenda 4, concerning the custom rule amendment 402, Mr. Salahuddin Khuhro suggested that the draft created by APSA members may need refinement. He advised sending the draft to Faisal Ansari for review, ensuring it's polished and acceptable to both APSA members and customs authorities.

The Secretary General briefed that customs authorities (IOCO) have announced that shipping lines' license holders will need to undergo an examination. Mr. Salahuddin commented that this might be a standard process for license renewal and that each company should nominate a knowledgeable representative to handle the process.



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He added that the shipping lines can designate someone with expertise in shipping licenses and procedures to undertake this task once customs provides written instructions.

AGENDA 5. Stuck up containers details. Reminder sent to Terminals.

SVC suggested the Secretary General to visit the terminals and tell them to provide APSA the figure for the Stuck Up containers, especially DP World. Give the data to customs so that it would be easily reconcile.

AGENDA 6. Sindh board revenue Matter (E-Stamping/Franking Machine) and its progress. (Waiting meeting date)

The secretariat informed the EC members that they had previously requested a meeting with the Board of Revenue and asked if the Board had communicated with the State Bank of Pakistan or other banks regarding East Stamping and Franking Machines. All agreed to this point.

AGENDA 7. Regarding WHT, tax returns, and more services, Advocate Naseer has given proposal for his services. Needs to discuss.

According to Agenda 7, Advocate Naseer Sahab has stated that they will discuss the matter in detail in the future EC meeting.

AGENDA 8. Any other point with the permission of the Chair.

(Section 14A of the Customs Act 1969 - Delay Detention Certificates issued by Customs against shipping companies under section 14A (2) of the Customs Act, 1969).

SVC discussed a legal case that has been ongoing for some time, with recent developments involving the High Court and potentially the Supreme Court. He mentioned that a decision has been made, and it's causing concerns for some parties involved. He also referenced a specific issue about private charges and club membership, and how a court's decision has impacted the situation.

He discussed a situation where five major shipping lines are ready to join a particular initiative or agreement. SVC suggested that other shipping lines or stakeholders who might face issues with detention certificates could also join.

The fee for joining is being discussed, with a mention of 30 million rupees or potentially \$100,000 if converted to dollars.

The initiative is aimed at resolving issues related to container detention and ensuring smoother operations. The main points of this agenda includes:

1. Discussion about joining an initiative, with a fee structure in place.
2. Flexibility for parties to join at different levels, including lower levels.
3. Requirement for parties to have their names included in the petition to benefit from the initiative.
4. Concerns about the case's strength and potential outcomes in the Supreme Court.

He also highlighted the possibility of appealing to the Supreme Court's regular bench, which might have a more favorable outcome.

Meeting ended with the vote of thanks with each other.