



**MINUTES OF EC MEETING HELD ON FRIDAY 17<sup>th</sup> May, 2024 AT 3pm ON 8<sup>TH</sup> FLOOR PNSC BUILDING KARACHI**

The following Members attended the Meeting in person and by online:

S. NO	Name	Organization	Designation
1.	Mr. Aasim A. Siddiqui	PIL & APSA	Chairman
2.	Mr. Raheel Monis (Online)	KGTL (online)	Sr. Vice Chairman
3.	Mr. Tahir Shaikh (tentatively)	MSC (online)	Vice Chairman
4.	Mr. Imran Bawani	CMA-CGM	CEO
5.	Mr Azher Mahmood Alam	OOCL (online)	CFO & EC Member
6.	Mr. Abid Aziz	Marine Logistics	GB Member
7.	Mr Arshad Ayub	Maersk Line	EC Member
8.	Mr. Kashif Waheed	Marine	EC Member
9.	Mr. Naveed Nabi	Pak Shaheen Container Services	EC Member
10.	Asif Mehfooz, as proxy	Portlink (online)	Proxy of EC Member
11.	Capt. Ibraheem Zaheer	APSA	Secretary General
12.	D.S. Samar Waqas	APSA	Deputy Secretary

**ORIENTATION**

The Meeting started with selected verses of the Holy Quran.

**CONVERSATION OF THE MEETING**

A special meeting of the Executive Committee (EC) members was convened to address the following agenda items:

**1. AGENDA 1**

All attendees confirmed the proceedings of the previous meeting held on March 29th, 2024.

**2. AGENDA 2**

The minutes of the Federation of Pakistan Chambers of Commerce & Industry (FPCCI) meeting were ratified and disseminated among members on May 10th, 2024. During the Shipping Affairs discussion, it was resolved that the Association of Pakistan Shipping Agents (APSA) would maintain



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Amicable relations with all relevant associations. Mr. Aman Paracha, Vice President of FPCCI, pledged full support in this regard.

Chairman APSA, Mr. Aasim A. Siddiqui, highlighted that the issue of detention and demurrage charges during gazette holidays was highlighted by both FPCCI and KCCI, emphasizing the impact on costs due to shipping line closures. Mr. Naved Nabi Khan pointed out the necessity of paying space rentals, lamenting the lack of waiver from Karachi Port Trust (KPT). Mr. Siddiqui urged for a proactive approach, considering the closure of banks and shipping lines during holidays. Mr. Raheel Monis suggested reducing detention and demurrage charges during gazette holidays, with Mr. Siddiqui stressing the need for continuous engagement and case-by-case consideration.

Mr. Muhammad Tahir proposed a case-by-case assessment of the issue, emphasizing the impracticality of establishing a permanent rule. Mr. Naveed Nabi of Pak Shaheen shared an instance where a 40% waiver was granted in a similar case. Mr. Siddiqui underscored the importance of addressing such narratives promptly, which was agreed upon by Mr. Nabi and Mr. Monis, who reiterated the operational readiness of their services.

Mr. Arshad advocated for a case-by-case approach in evaluating the issues raised and highlighted the widespread utilization of gazette holidays' benefits.

Regarding Electronic Bill of Lading (EBL), Mr. Tahir informed the committee about the two letters already sent to the State Bank of Pakistan (SBP) and suggested further collaboration with FPCCI and KCCI. Mr. Nabi indicated a general five-day timeline, extending beyond in special commodity cases. Additionally, FPCCI and KCCI pledged cooperation in addressing EBL-related issues.

Discussion also ensued about addressing concerns related to the Franking Machine, with Mr. Siddiqui proposing drafting a letter to the Revenue Department, Sindh, an idea supported by Mr. Abid for a subsequent meeting.

### **3. AGENDA 3**

Concerning KCCI, Mr. Siddiqui affirmed the accuracy of their meeting minutes. Regarding the issue of "5 Free Days," it was unanimously agreed to consider cases on their merit. Mr. Siddiqui said that KCCI queried about excessive charges by some shipping companies and advised members to adhere to the published tariffs.

Concerning Delivery Order (D.O.) charges and Terminal Handling Charges (THC), Mr. Siddiqui recommended that the THC charges and R&D charges of Terminal should be differentiated. He instructed Captain Zaheer to inquire from Terminals if the head they were charging was R&D and not THC.

Regarding security deposits, it was clarified that only Balochistan and Afghanistan were exceptions to the discontinued practice, with most shipping lines ceasing such charges.



**4. AGENDA 4**

Mr. Siddiqui emphasized FIR registration in case of container theft and expressed confidence in KCCI's cooperation. He advised to incorporate SOPs and to seek the cooperation of the Transporters bodies first.

**5. AGENDA 5**

Concerning the Karachi Port Trust (KPT) provisions of documents meeting with Captain Abrar Arif, this was considered deemed satisfactory by Mr. Siddiqui.

Other agendas including 6 and 7, pertaining to the Directorate General of Trade Organizations (DGTO) and Securities and Exchange Commission of Pakistan (SECP) are undergoing processes, overseen by Capt. Zaheer and D. S. Samar Waqas. For training session also, the topic, customs Rules, Regulations and SOPS has been chosen and working on the same.

Mr. Aasim A. Siddiqui conclusively said that the collaborative spirit demonstrated during this meeting reflects our commitment to addressing the challenges faced by the shipping industry with determination and unity. Through constructive dialogue and proactive measures, we have laid the groundwork for effective solutions to issues such as detention and demurrage charges, EBL implementation, and security deposit concerns. The reaffirmation of cooperation from esteemed partners like FPCCI and KCCI further strengthens our resolve to navigate these complexities with agility and resilience.

As we move forward, let us continue to foster an environment of open communication and mutual support, leveraging our collective expertise to drive positive change and sustainable growth in the maritime sector. With our shared vision and unwavering dedication, we are confident that we will overcome any obstacles and emerge stronger, paving the way for a brighter future for the industry and the communities we serve.

*Meeting ended with vote of thanks to each other.*

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Captain Ibraheem Zaheer Khan  
Secretary General  
**All Pakistan Shipping Association ("APSA")**