

Dated: 05-11-2021

**MEETING MINUTES OF THE FIRST EC MEETING CALLED BY CHAIRMAN  
APSA HELD ON 5 NOVEMBER 2021 AT 3 PM (ONLINE/REMOTE)**

The following Members attended the meeting

<b>S. No.</b>	<b>Name</b>	<b>Organization</b>
1.	Mr. Abdullah Farrukh ( <b>Chair</b> )	Pak Shaheen (Pvt.) Ltd.
2.	Mr. Omair Qayyum Lodhi ( <b>SVC</b> )	Transworld Cargo Dispatch
3.	Mr. Abdul Rauf ( <b>VC</b> )	Green Pak Shipping
4.	Mr. Sabeeh Yousuf	Southern Agencies (Pvt.) Ltd.
5.	Mr. Salman Ali	Pak Shaheen Freighters(Pvt.) Ltd.
6.	Mr. Salahuddin Khuhro	Hapag Lloyd
7.		
8.		
9.	Capt. Zaheer Khan	Secretary General
10.	Syed Mustafa Mahdi	Corporate Secretary

The Meeting was chaired by Chairman APSA by welcoming all the attendees.

The meeting started with selected verses of the Holy Quran.

Thereafter, the meeting proceeded as follow:

**Agenda 1:**

The EC reviewed the minutes of the AGM, however, as per law, it will be approved in the next AGM. The EC asked the General Secretary to circulate the Minutes of the last EC Meeting held in the month of August 2021 and a to-do list to all the Members on priority basis.

## **Agenda 2:**

The Chair briefed EC that one of the Election Group approached APSA for the Elections of the FPCCI. However, Chairman APSA informed them that EC of APSA will make a decision on merits following the discussion by EC internally. The Chairman also proposed that if PSAA and APSA vote together, they will have four seats collectively, which will enable them to have a better and stronger representation. The Chair also discussed with the delegation regarding the internal issues faced by the APSA members. However, the EC decided that APSA shall wait for now and view the situation for the upcoming elections.

## **Agenda 3:**

The General Secretary briefed the EC on the TIR Presentation and also assured that he will circulate the presentation following the meeting.

## **Agenda 4:**

The Corporate Secretary briefed the EC on the deficiencies in Accounts/ Audit. He further stated that only a few deficiencies are left and the things pointed by Mr, Salahuddin are forwarded to the Audit team. The Audit team will give the response in the next week. EC asked Corporate Secretary to final the audit in a week.

## **Agenda 5:**

The Chair informed the EC Members that he will prepare a list of Authorities which are required to be visited and the same will be shared with the General Secretary. The General Secretary was asked to coordinate with Mr. Sabeeh for the same. Moreover, the Chair asked the General Secretary to take time from the Departments mentioned in the said list for meeting so that issues of APSA can be resolved. General Secretary was also asked to remind the EC Members about such meetings via Email and Whatsapp. Reminder shall contain all the pertinent details of the meeting to be held onwards.

## **Agenda 6:**

Mr. Salahuddin and General Secretary briefed the EC on the Weboc issue. They informed the EC that Customs' implemented the Weboc system without proper training. Office Bearers of the last tenure met the Custom Officials and briefed them on the issue, following which Customs' gave repeated extensions to APSA on a month-to-month basis. The last extension ended in October 2021. The Office Bearers met the Custom Officials repeated times and informed them regarding the issue. The last meeting with the Custom Officials was held last week wherein 20

suggestions were given to the Custom. Moreover, Custom Officials assured that the Weboc would not be implemented till the resolution of issues.

EC requested Mr. Rauf to analyse the 25 issues/points proposed by the last EC and update the EC on the same. Furthermore, the Chair asked General Secretary to invite Maersk, COSCO and MSC in the next EC Meeting and to make sure the lines attend the meeting since the issue pertains to them directly. The Chair also asked the General Secretary to invite three or four carriers in every EC Meeting for a more fruitful discussion and larger representation.

#### **Agenda 7:**

The General Secretary informed the EC regarding the stuck-up containers of the shipping lines on the terminals. Around 700 containers of Maersk, CMA and MSC containing PVC scrap plastic are stuck on the terminal and the terminal has asked APSA to act as an intervener in a pending case being adjudicated before the Sindh High Court, following which the terminal shall release the containers. EC was of the view that they can only decide following the Meeting of EC with CMA, MSC and Maersk respectively. Meanwhile, General Secretary was asked to inquire the terminal about the status of the inventory so that inventory can be reconciled. General Secretary was also asked to inform the terminal to release the containers apart from the legal issue.

#### **Agenda 8:**

The Corporate Secretary informed the EC that once the Accounts will be settled, APSA will write a letter to SECP along with a cover letter. Moreover, CS also informed EC that the UBO letter does not pertain to APSA as there are no shareholders in the association, however, APSA will reply to the said letter along with the annual compliance in the coming month.

#### **Agenda 9:**

EC was informed that the process of PSW will be finalized within a week. The system is moving towards automation and online options are being explored. Members input will be invited soon, following which the draft will be shared with the Office Bearers.

#### **Agenda 10:**

The EC asked the General Secretary and the Corporate Secretary to keep the APSA files and record updated. EC also proposed that software may be installed and all

the record shall be automated and made available online for ease of access. Moreover, EC also asked the General Secretary and the Corporate Secretary to work jointly and reconcile everything. Mr. Sabeeh was asked to guide them in the following matter.

The meeting ended up with a vote of thanks to and from the Chair.

**Sd/-**

Captain Ibraheem Zaheer Khan

Secretary General

**All Pakistan Shipping Association (“APSA”)**

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